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DE WTE #6972 3331821
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FM THE SITUATION ROOM//TOSCO 18//

TO GENERAL BRENT SCONCROFT

T O P S E C R E T SENSITIVE EYES ONLY CONTAINS CODENAME WH52338

TOSCO 18

DECEMBER 1, 1975

MORI/CDF Per
C02444054

MEMORANDUM FOR GENERAL SCONCROFT
FROM: THE SITUATION ROOM
SUBJECT: ADDITIONAL INFORMATION ITEMS

25X1

DIA, NSA review
completed

***** WHSR COMMENT *****

ON-FILE NSC RELEASE INSTRUCTIONS APPLY

SECFILE, SDO

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NORTH VIETNAM'S INFLUENCE ON SOUTH'S TRADE ACTIVITY: TRADE NEGOTIATIONS CONTINUE BETWEEN BOTH NORTH AND SOUTH VIETNAM AND NONCOMMUNIST COUNTRIES FOR THE EXPORT OF RUBBER AND FOOD-STUFFS.

ALTHOUGH SOUTH VIETNAMESE FIRMS HAVE BEEN HANDLING TRANSACTIONS FOR THE PAST SEVERAL MONTHS, THERE ARE GROWING INDICATIONS THAT HANOI IS TAKING OVER THE NEGOTIATIONS OF MAJOR SALES OF SOUTH VIETNAMESE GOODS ABROAD. FOR EXAMPLE, A SINGAPORE SHIPPING COMPANY WAS NOTIFIED ON OCTOBER 21 THAT A NORTH VIETNAMESE EXPORTER IN SAIGON WOULD BE PROCEEDING WITH THE TRANSACTION RATHER THAN THE SOUTH VIETNAMESE FIRM. THE FOLLOWING DAY A HANOI FACILITY CLAIMED THAT THE SOUTH VIETNAMESE HAD SOLD COFFEE TOO CHEAPLY AND SUGGESTED THAT FURTHER TRANSACTIONS WOULD BE HANDLED BY NORTH VIETNAM.

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